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Update



September 2, 2011

## Commission Bonus on MultiChoice<sup>SM</sup> Series and MultiChoice Income Series To Be Paid On September 2, 2011

**Thank you for your continued business with Aviva!** The Commission Bonus on sales of MultiChoice<sup>SM</sup> Series and MultiChoice Income Series annuity products ended on Friday, August 19, 2011. If you qualified for the Commission Bonus, please note that the bonus will be generated on September 2, 2011. The bonus will be paid into your commission account and follow the same business practices for EFT and check generations that exist for normal commissions.

To recap, agents qualified for the Commission Bonus based on total production of all qualifying\* Aviva annuity products issued between May 24, 2011, and August 19, 2011, as follows:

- .50% Commission Bonus paid to agents with issued qualifying business of \$300,000 to \$749,999 during the qualification period
- 1% Commission Bonus paid to agents with issued qualifying business of \$750,000 or more during the qualification period

If you have any questions regarding the Commission Bonus, feel free to contact Sales Support at (800) 255-2405, ext. 6620.

**As always, thank you for everything you do for Aviva!**

For Agent use only. Not for use with the general public.

Additional premium deposits made on annuities issued outside of the qualification period do not count toward the Commission Bonus.

\*Only the sales of the following annuity products count toward the Commission Bonus: Income Preferred Bonus, Income Preferred Bonus Pro, Income Preferred Bonus S, Income Preferred Ultra, Income Preferred Ten, Income Preferred Six, Income Select Plus, Income Select 5, Income Select 7, Income Select 10, MultiChoice<sup>SM</sup> Xtra, MultiChoice<sup>SM</sup> Xtra Pro, MultiChoice<sup>SM</sup> Xtra S, MultiChoice<sup>SM</sup> Advantage, MultiChoice<sup>SM</sup> Ten, MultiChoice<sup>SM</sup> Six, MultiChoice IncomeXtra<sup>SM</sup>, MultiChoice IncomePlus<sup>SM</sup>, MultiChoice Income Five<sup>SM</sup>, MultiChoice Income Seven<sup>SM</sup>, and MultiChoice Income Ten<sup>SM</sup>.